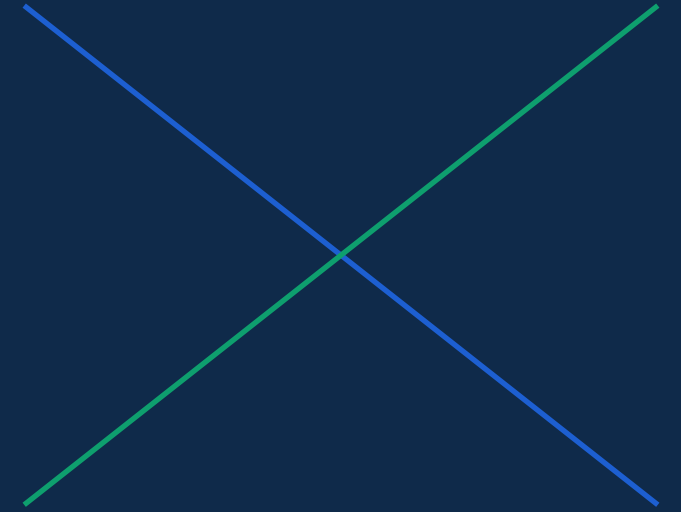


Technology built for independence.

We build, we teach, you own. Systems engineered to a high standard, then transferred to the business — the code, the documentation and the know-how.



Getting software built is easy. Keeping it running is the hard part.

Many agencies deliver a system and leave. The business is left with code nobody in-house can fix when something breaks.

01 THE DISAPPEARING AGENCY

Builds it, bills it, leaves.

02 SHORT-TERM CONTRACTORS

They fill the gap for a while, then the knowledge walks out with the contract.

03 TECH FOR THE SAKE OF IT

Trendy tools added before the basics are in place, costing more than they deliver.

04 HANDOVER IN NAME ONLY

The code is passed over, but nobody explains how it works or how to fix it.

The five requests we hear most

01 **Reduce repetitive manual work**

Data re-entry, reports prepared by hand, the same numbers moved between tools.

02 **Connect the applications you already use**

So sales, finance, inventory and operations work from the same figures.

03 **Timely, reliable management reporting**

Information that arrives when decisions are made, and reconciles.

04 **Improve or replace hard-to-maintain applications**

Systems that have become difficult to maintain, or to change safely.

05 **Deliver something new**

An application, customer portal or AI tool — without building an internal team.

Whichever applies: save time and cost, improve accuracy and visibility, and support your next stage of growth.

A technology services company based in Indonesia.

You do not need an internal IT department. We take full responsibility for a solution — planning through to ongoing support — or work with your existing technical team.

We recommend starting with a Technology Diagnostic.

Four commitments, each one measurable

Stated up front, agreed in the contract, and reported in plain language.

We stay until it runs smoothly

We do not leave at launch. We monitor the system, fix issues fast and keep improving it.

Service recovery time, tracked from day one.

The right tools, not the trendy ones

We recommend what the business actually needs. Often the simplest option is the best value, and we will say so.

Every recommendation carries its cost and expected return.

Knowledge stays with the business

Every system comes with clear documentation and guides, so the know-how belongs to the business, not to one person.

Documentation reviewed and signed off at every stage.

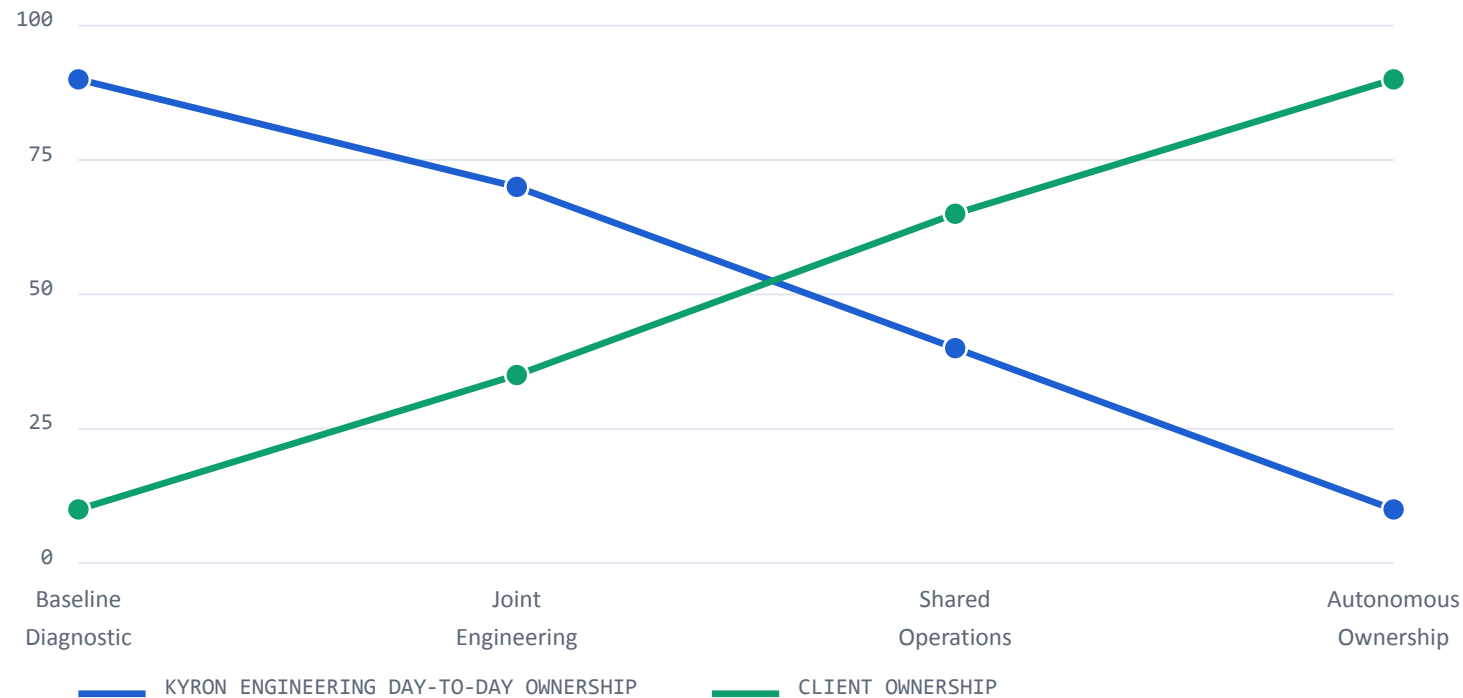
A transfer that actually works

Whoever takes over — in-house staff or another provider — is walked through running, fixing and updating the system.

A transfer checklist, agreed in the contract.

Day-to-day control moves to you, stage by stage

Ongoing support is a choice, never a requirement.



Illustrative split of day-to-day ownership across an engagement.

- 01 **Baseline Diagnostic**
KYRON ENGINEERING 90% · YOU 10%
- 02 **Joint Engineering**
KYRON ENGINEERING 70% · YOU 35%
- 03 **Shared Operations**
KYRON ENGINEERING 40% · YOU 65%
- 04 **Autonomous Ownership**
KYRON ENGINEERING 10% · YOU 90%

Four stages, each closed by a decision

A review point at the end of every stage lets you confirm progress and decide whether to continue.

01

Assessment

We review how the business operates, meet the people involved, and examine current systems, processes and data.

02

Planning

We recommend what should be built, integrated, automated or purchased, with a defined scope, timeline and budget.

03

Delivery

Short phases with regular progress reviews, testing with your users, and introduction into daily operations with training and documentation.

04

Support

We maintain the solution, resolve issues and implement improvements. Where you have an internal team, we arrange a structured handover instead.

Six service areas.

Most engagements use two or three.

Where an existing commercial product meets the requirement, we recommend it and manage its configuration and integration.



Custom software

Built to your requirements where packaged software is not suitable.

Web and mobile apps, customer and staff portals, booking systems, dashboards



Process automation

Routine tasks automated to reduce manual effort and errors.

Approval workflows, scheduled reports, automated data entry, document handling



System integration

Information moves between systems automatically.

POS, accounting, CRM, inventory and e-commerce platforms



Data and reporting

Business data consolidated into one reliable source.

Management dashboards, consolidated sales and stock reporting



System modernisation

Phased improvement or replacement, with minimal disruption.

Cloud migration, application redevelopment, new functions around existing systems



Artificial intelligence

AI where it offers a clear operational benefit.

Service assistants, document reading and data extraction, knowledge search

AI only where it clearly pays for itself: reliable data first, then one use case, then careful expansion.

Fifteen business days to a plan you can act on

For requirements that are not yet fully defined: priorities established before any larger investment. Fixed fee, no obligation to continue.



Kick-off Confirm priorities, arrange system access and meet the key system users.

Review Systems, data and processes, with short interviews across the team.

Analysis Risks, opportunities and the recommended actions, assessed.

Presentation Findings presented to management and the wider team.

Decision Agree the next stage, with us or without us.

15

business days

Fixed fee, invoiced 50% at kick-off and 50% on presentation of findings.

Four deliverables, all of them yours

An assessment of the current position, a register of key risks, a prioritised 90-day action plan and a 12-month roadmap.

01

Current position

Where the business, its systems and its data actually stand today.

02

Key risk register

The risks that matter most, ranked by consequence and effort.

03

90-day action plan

A prioritised quarter of work, sized and sequenced.

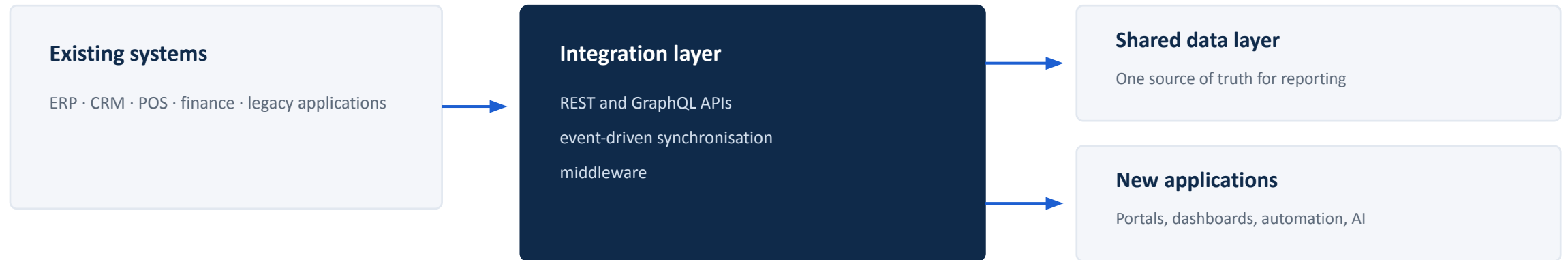
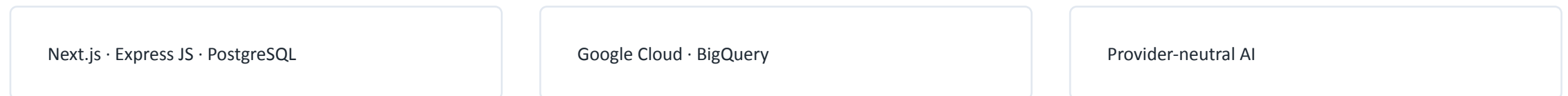
04

12-month roadmap

Proposed architecture, milestones and estimated costs, with the decision points marked.

New capability sits behind an integration layer

Written for IT managers and technical reviewers. Replacement is recommended only where the Diagnostic identifies a clear lifecycle-cost or risk case.



A broad stack, used with discipline

Front end, backend, data, cloud, security and AI. The default is a recommendation, not a rule; deviations are explicit and approved.



Astro



Next.js



Vue



Vite



Tailwind CSS



Bootstrap



Node.js



NestJS



Fastify



Express.js



PostgreSQL



Supabase



Neon



Snowflake



BigQuery



Google Cloud



Cloudflare



Render



Railway



Docker



Snyk



Semgrep



Veracode



Strix AI



Claude



Gemini



ChatGPT



DeepSeek



GLM



NVIDIA

Every deviation is recorded in an architecture decision record: rationale, lifecycle cost, owner and exit path.

Included from day one, not sold as extras

Running a system is part of the job: monitoring, backups, cloud costs and recovery plans come with it.

Delivery and operations

- CI/CD pipelines and infrastructure as code
- Containerised deployment
- Separate development, staging and production environments
- Monitoring, logging, alerting, backup and recovery before go-live

Security and data

- Least-privilege access by default
- Diagnostic access is read-only and revoked on completion
- No client data to an AI provider without written approval of use, storage and location
- Personal data reviewed against UU PDP (Law No. 27 of 2022)

AI governance

- A named owner for every AI feature
- An evaluation suite measuring output quality
- An agreed cost budget
- Can be switched off, with a fallback to the standard process

Eight numbers we report, in plain language

No vague status reports. The first four are the industry-standard DORA metrics used by top engineering teams.

01 **Lead time**

How long a change takes to go live

02 **Release frequency**

How often updates go live

03 **Change failure rate**

How often an update causes a problem

04 **Recovery time**

How fast service is restored after an issue

05 **Rework rate**

How much work has to be redone

06 **Uptime**

How much of the time the system is available

07 **Response time**

How quickly support requests are answered

08 **Transfer readiness**

How complete the documentation and transfer checklist are

Five ways to work with us

Most clients begin with the Diagnostic and continue under one of the other arrangements.

MODEL	SUITABLE WHEN	SCOPE	COMMERCIAL BASIS
Technology Diagnostic	Priorities not yet defined	Assessment, risk review, 90-day plan and 12-month roadmap — 15 business days	Fixed fee: IDR [amount]
Project	The requirement is clearly defined	Design, development and launch to an agreed scope and timeline	Fixed price per scope
Technology retainer	Ongoing development, support and advice	A monthly allocation of team time for enhancements, fixes and technical advice	Monthly retainer
Managed services	No internal IT team	Monitoring, maintenance, security updates and user support	Monthly, by scope and service level
Dedicated team	A substantial roadmap or digital product	An assigned Kyron Engineering team working to your priorities	Monthly, by team size

Fees are confirmed in writing once scope is agreed. No obligation to proceed beyond the Diagnostic.

Simple, honest engineering

We begin with the business requirement, not a preferred technology — and structure every engagement in defined stages with agreed scopes and regular reporting.

- | | | |
|----|--------------------------------------|---|
| 01 | Keep it simple | No extra complexity until there is a real reason for it. |
| 02 | Running it is part of the job | Monitoring, backups, cloud costs and recovery plans are included. |
| 03 | Clear communication | Plain-language updates; decision-makers always know where things stand. |
| 04 | Standard, proven technology | Widely used tools, so any qualified engineer can pick the system up. |
| 05 | Security from day one | Access controls, encryption and updates built in, not added later. |

Both founders work on every engagement.

One is accountable for the client relationship and delivery, the other for architecture and technical quality.

After launch we continue to support and develop the solution for as long as you require.

Start with a conversation, not a contract.

Three steps, and the first one takes thirty minutes.

- | | | |
|----|-----------------------------|---|
| 01 | Introductory meeting | A 30 to 45 minute discussion of your business and priorities. |
| 02 | Scope confirmation | A written scope and fixed fee for the Diagnostic or project. |
| 03 | Kick-off | Work begins within [X] business days of approval. |

